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Alwinco: taking security and crime prevention to higher levels

Dear CEO, Business owners, Managers and Home owners

Alwinco would like to introduce you to an advanced security solution for your business or home.

Complex tasks can often appear simple or unsophisticated when performed by experts. It is probably truer within the security field than any other that laypeople attempt such tasks with best intentions of achieving equally effective results while saving on costs. Unfortunately, this is very rarely accomplished.

Although we recognize the strength of local Security Departments, and therefore choose to work closely with them, we also recognize that an independent consultant can make an incredible difference in focus, prioritization, identification of problem areas and implementation of outcome based solutions and security plans.

Alwinco means (Always in Control). Our aim is to provide the knowledge to **corporate companies, business owners, property developers, property managers, complex committees, communities and home owners** giving them the control, skills and the know-how to make business, homes and properties more resistant to crime.

Andre Mundell has been in Law Enforcement for 30 years. He has interviewed victims and perpetrators, investigated entry and escape points of crime scenes and attended numerous security meetings with corporate companies, business owners, property developers, property managers, complex committees, communities and home owners. Over the years Andre has identified **four key elements** that play a role in every crime scene.

1. Victims are not informed about the best ways to secure their property.
2. Victims are not in control before or after criminal attack.
3. Victims seldom have security plans for the future.
4. Victims have never conducted a Security Risk Assessment

Alwinco specialize in Security Risk Assessment *is also called:*
Security Survey ● Security Audit ● Risk Analysis ● Threat Assessment ● Security Gap Analysis ● Security inspection ● Vulnerability Assessment.

It is a well known fact that South Africa has high crime rates. Clearly, burglar bars; security alarm systems and/or armed reaction are simply not enough. The problem is, we do not think like criminals – so we seldom see them coming. That is why prevention is always better than cure and the only way to ensure real safety and security in your home / company is to address your potential risk in advance.

When approached with the proposition of having a security risk assessment conducted, the most frequent response is; “My business / home already has security”.

In response to this we need to address the following:

Are you in possession of an official **Security Risk Assessment report**? If not, how can you be sure that all your security risks have been identified?



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Moreover, how can you be sure that your security solution has been effectively designed? Has the crime prevention triangle been explained to you? Did you know if just one of these elements is missing you have created an environment where criminal activities are immeasurably decreased? Home owners are your driveway hot spots identify and the driveway security risk explained to you?

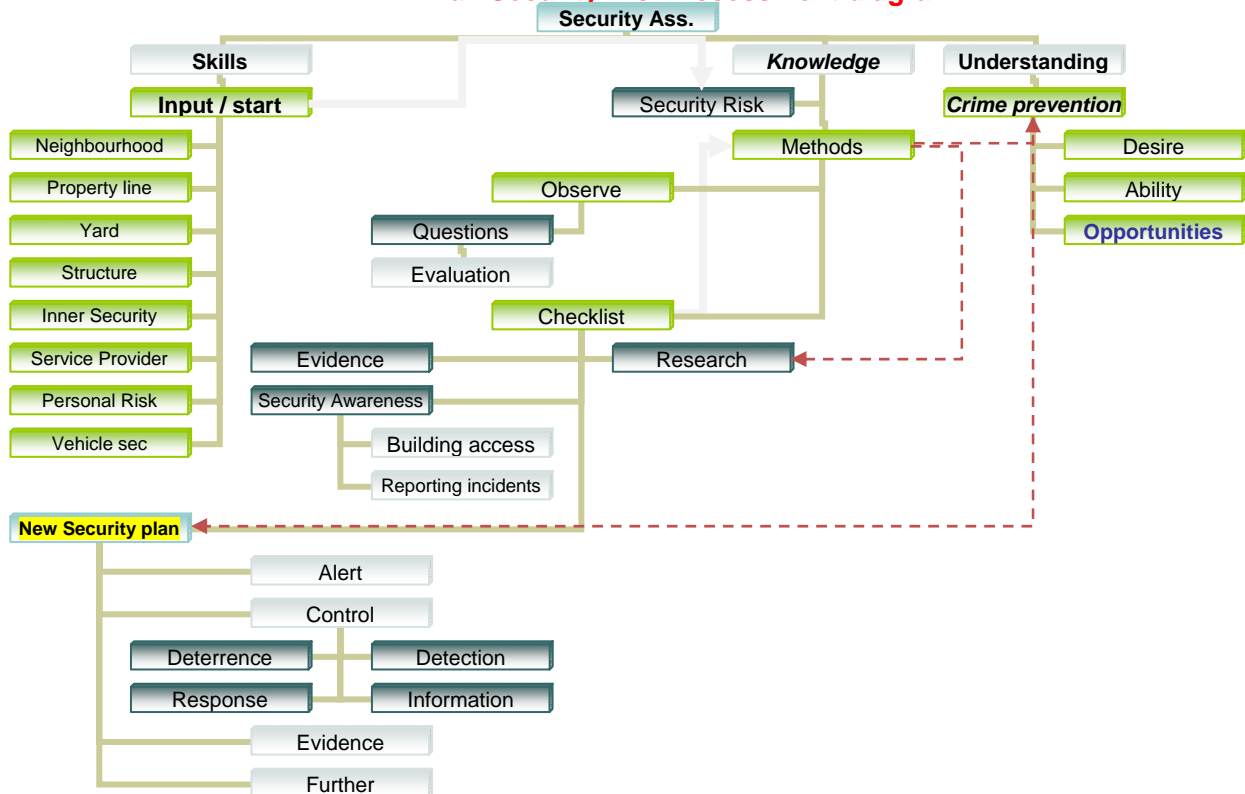
Aside from being common practice among organizations to periodically re-assess on-site security measures, a recent security breach, a desire to reduce costs without compromising safety, or the need to evaluate the security measures offered by your organization are all excellent reasons to authorize a professional security risk assessment.

When we consult for blue chip companies around the world, decision makers want to understand their exposure, their risk, so we do a **Security Risk Assessment**.

This is a comprehensive assessment of inter related elements such as vulnerabilities and risk; potential threat and analyze existing safety and security measures. Elements, which ultimately, culminate in the overall effectiveness of your safety and security protocols.

With this assessment in hand companies like yours equip themselves with knowledge and a clear understanding of potential threats and will be empowered with specialist solutions to eliminate exposure proactively.

Full Security Risk Assessment diagram:





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Criminals are evolving with technology and they are far **more sophisticated** than one thinks. Isn't the growing crime rate proof enough of how sadly ineffectual these systems are?
Don't wait until after an event to begin re-thinking the value of effective safety and security

ALWINCO is a crime prevention specialist organization, striving to educate, empower and support our clients in their approach to safety and security.

Offering inside information that some security companies don't want you to know and criminals would never expect you to know. It is our goal to keep you ALWAYS IN CONTROL - of your safety and security.

It is a simple question:

How valuable are your assets?

How important is it to ensure a secure work environment for your staff?

Can you put a price on safety and security? We would not want you to.

By getting a Security Risk Assessment, you will be taking the first real step in understanding your risk, safety and security requirements, and putting an end to wasteful spending.

In the security risk assessment field, after the fact investigations frequently reveal simple, low cost preventative measures which could have saved victims thousands in damages and stolen goods had the knowledge of an experienced assessor been employed?

With a **Security Risk Assessment** you will:

- Understand your risk and exposure - with a full overview analysis of area, site and systems.
- Learn where the vulnerable points of entry and exit are.
- **Get a full analysis of the effectiveness of your current security systems in place**
- Be equipped to assess future security proposals: Are you being over or under sold? Are your risk areas being met?

And we will design an exclusive and confidential safety and security protocol to suit your requirements.

Security companies want to sell you systems and service. Although much needed, we want to empower you with knowledge to understand your risk, and before you buy a system be confident enough to know it meets your security needs.

GET SMART – GET EDUCATED

Take back **YOUR POWER** by understanding what you are up against. Don't leave your security to the limitations of off the shelf solutions or a salesman's limited product range or service offerings.

“A physical security inspection performed by a professional security risk assessor (preferably one who does not provide physical security protection or equipment) is required in order to develop an effective security plan”



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Alwinco has 2 Security Risk Assessment products which have been tried and tested over time and have resulted in a significant decrease in crime in the areas where these products have been implemented.

Model 1: Once of payment on security risk assessment and security plan.

Pre-inspection, Interviews, site inspection, assessment, feedback

Model 2: Retainer contract (**like having an onsite security office**)

Contract includes:

Security Risk Assessment, Security Plan, Security Research, Monthly Meetings with Security companies, Security Service Levels, Security Standard Operating Procedure, Saps Communication, Security Workshop, Investigations, Request Quotations (RFQ) applicable from security service providers on behalf of client, Monthly Security Management reports.

Other Security services

Existing security.

We can audit your existing security set-up and, where necessary, assist in getting it up to standard.

Security meetings

We can assist committees at security meetings and can also advise you on whether you are getting the full service you are paying for.

Alwinco will help look beyond the "rosy pictures and wonderful presentations, promising you the earth", and make sure you get a security solution that is designed to meet your specific needs.

We can make sure your current security systems and services meet legal requirements.

We will attend security meetings and give you feedback on the proceedings.

As part of the Security Risk Assessment we can;

Conduct private investigations or perform background checks and conduct infiltration tests.

For further information on my company, please visit www.alwinco.co.za

We would be delighted to meet with you, present our full proposal and answer any questions that you, your chairman or committee members might have.

In the interim, if you have any queries, please do not hesitate to contact me.

Copy of this document www.alwinco.co.za/data/Alwinco.pdf

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